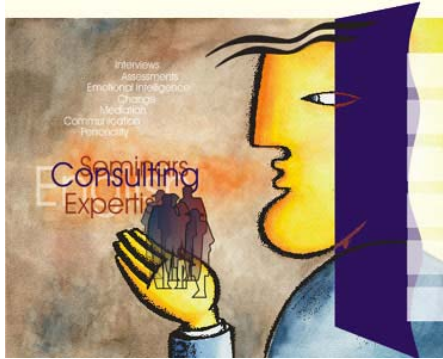


# MEETINGS & PRESENTATIONS

## 'Open Seminar im Freihof'



... create a better impression

Typically, a German-style meeting is well-prepared with an agenda which has been read by all participants before the meeting starts. This is typical for a task-oriented culture where 'time is money': the structure is clear and the goals are well-defined. In relationship-oriented cultures, however, the idea of a 'meeting' is to meet to discuss an ongoing problem, task or project.

Presentations in English are often stressful if you don't have experience in presenting in English. But with the right training and preparation, you can give a successful presentation and make a self-confident impression!

- ✓ Task vs. Relationship Cultures
- ✓ Direct vs. Indirect Communication
- ✓ Hidden Messages
- ✓ Agreeing and Disagreeing
- ✓ International Meeting Styles
- ✓ Conflict Management
- ✓ Ad-hoc / Prepared Presentations
- ✓ Video Feedback

### Meetings & Presentations

#### Follow-on Seminar to Business Communication

**Trainer:** Joan von Ehren

**Location:** Hotel Freihof (nahe HH)

**Size:** 6-8 participants

**Duration:** 3 days incl. 2 x evening meals

(Wednesday & Thursday 10.30 – 20.00 hrs; Friday 10.30 –

**Price / person:** € 450,00

plus catering / accommodation im Hotel Freihof ([www.freihof.de](http://www.freihof.de))

**Payment:** 2 weeks in advance;

no refund for later cancellation;

replacement participant possible.



*Born in England, Joan von Ehren emigrated to Hamburg, Germany in 1966 when she started to develop new methods for teaching English to adults. Since 1988, Joan has been actively involved as trainer and coach in the specialist areas: Financial Services, Business Management, Human Resources, Sales and Marketing. Joan's clients include Members of Management Boards and Senior Executives of reputable international enterprises, such as Commerzbank AG, Equens SE, T-Mobile International GmbH, i.a.*

*Since 1995 Joan von Ehren has carried out seminars, workshops, coaching and telephone training for Commerzbank AG in Frankfurt and Hamburg focusing on Relationship Management and Credit Risk Management in various sectors: Global Shipping, Renewable Energies, Transaction Management i.a.*

*Joan von Ehren is the author of various self-learning books on International Business Communication and Financial Services. These include: Relationship Management, Credit Risk Management, Global Shipping, Renewable Energies, Investment & Asset Management. Transaction Management.*

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